



Mr. Mickey Redwine, President  
Dynamic Cable Construction, Inc.  
Rt. 3 Box 3253  
Ben Wheeler, Texas 75754

December 18, 1998

Dear Mickey.

Jones Communications of Maryland has had an ambitious plan to construct a major fiber network in the Washington, DC metropolitan area. When we were faced with the task of connecting Alexandria, Virginia with Prince Georges County, Maryland, we had quite an obstacle in the way; the Potomac River. With the help of Dynamic Cable, our goal was realized.

I wanted to take the time to thank you for the tremendous effort put forth by you and your team. A 6800' directional bore is obviously no small undertaking. Frankly, I wasn't so sure we weren't biting off more than we could chew. When Dynamic arrived, it was obvious we were in good hands. The skill and professionalism displayed made me (and the company) confident that the job would get done. From setup to breakdown, your team truly made an almost impossible job seem easy. Even when the river bed wouldn't cooperate, there was never a doubt about attaining success.

More importantly, and not to be overlooked, was the personal attention (OK, hand holding) you gave me and my staff throughout the project. You and your team were available to meet and give updates at a moments notice throughout the project. You brought in the right team and the right equipment to get a difficult job done. I am forever grateful.

You can be certain that if ever I need to get a major directional boring job done, you'll be the first to get the call. If you ever need a reference, please feel free to use me.

Very Truly Yours,

A handwritten signature in black ink, appearing to read "Thomas J. Gorman", written over a printed name and title.

Thomas J. Gorman  
Senior Director of Engineering  
Jones Communications